



# CITY OF EL PASO BID TABULATION FORM



Project Name: LNG PURCHASE AND DELIVERY (RE-BID)  
Bid Opening Date: AUGUST 10, 2016

Solicitation #: 2016-1104  
Department: MASS TRANSIT - SUN METRO

			AMERICAN FUELING SYSTEMS ATLANTA, GA				APPLIED LNG TECHNOLOGIES, LLC WESTLAKE VILLAGE, CA			
LIQUEFIED NATURAL GAS (LNG) FOB EL PASO, TX										
ITEM NO.	DESCRIPTION	EST MONTHLY QTY (A)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C)	ANNUAL TOTAL (D)	3 YR TOTAL COST (E)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C)	ANNUAL TOTAL (D)	3 YR TOTAL COST (E)
1.	<b>LIQUEFIED NATURAL GAS</b> CLOSNG PRICE ON THE NEW YORK MERCANTILE EXCHANGE (NYMEX) FOR NATURAL GAS AT HENRY HUB (NN) ON THE LAST TRADING DAY (LTD) OF <u>JULY 2016</u> , DIVIDED BY 12.2525 TO YIELD A \$ PER LNG GALLON.	150,000 GALLONS	\$0.2181	\$32,715.00	\$392,580.00	\$1,177,740.00	\$0.2347	\$35,205.00	\$422,460.00	\$1,267,380.00
2.	<b>SUPPLIERS FEE</b> Mark-Up (positive) or Discount (negative) [Max 4 Decimal Places]	150,000 GALLONS	+ \$0.695	+ \$104,250.00	+ \$1,251,000.00	+ \$3,753,000.00	+ \$0.535	+ \$80,250.00	+ \$963,000.00	\$2,889,000.00
3.	<b>SERVICE FEE for PURCHASING AND ADMINISTRATING NATURAL GAS FUTURES CONTRACTS.</b>	67,000 GALLONS	\$0.01	\$670.00	\$8,040.00	\$24,120.00	NO BID	NO BID	NO BID	NO BID
<b>TOTAL ANNUAL COST</b> (Lines 1 -3 in Column D)					\$1,651,620.00				\$1,385,460.00	
<b>3 YEAR TOTAL COST</b> (Lines 1 - 3 in Column E)					\$4,954,860.00				\$4,156,380.00	

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APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_

DATE: 8/11/16



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	AMERICAN FUELING SYSTEMS ATLANTA, GA	APPLIED LNG TECHNOLOGIES, LLC WESTLAKE VILLAGE, CA
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SLELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	% - 10 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:		
Within ___ consecutive calendar days	1	1
Within ___ hours or overnight after receipt of	24 - 48	24 - 48
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

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Project Name: **LNG PURCHASE AND DELIVERY (RE-BID)**  
 Bid Opening Date: **AUGUST 10, 2016**

Solicitation #: **2016-1104**  
 Department: **MASS TRANSIT - SUN METRO**

LIQUEFIED NATURAL GAS (LNG) FOB EL PASO, TX			CLEAN ENERGY dba CALIFORNIA CLEAN ENERGY, INC. NEWPORT BEACH, CA				STABILIS ENERGY SERVICES, LLC BEAUMONT, TX			
ITEM NO.	DESCRIPTION	EST MONTHLY QTY (A)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C)	ANNUAL TOTAL (D)	3 YR TOTAL COST (E)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C)	ANNUAL TOTAL (D)	3 YR TOTAL COST (E)
1.	<b>LIQUEFIED NATURAL GAS</b> CLOSNG PRICE ON THE NEW YORK MERCANTILE EXCHANGE (NYMEX) FOR NATURAL GAS AT HENRY HUB (NN) ON THE LAST TRADING DAY (LTD) OF JULY 2016, DIVIDED BY 12.2525 TO YIELD A \$ PER LNG GALLON.	150,000 GALLONS	\$0.2181	\$32,715.00	\$392,580.00	\$1,177,740.00	\$0.2285	\$34,275.00	\$411,300.00	\$1,233,900.00
2.	<b>SUPPLIERS FEE</b> Mark-Up (positive) or Discount (negative) [Max 4 Decimal Places]	150,000 GALLONS	+ \$0.59	+ \$88,500.00	+ \$1,062,000.00	+ \$3,186,000.00	+ \$0.565	+ \$84,750.00	+ \$1,017,000.00	\$3,051,000.00
3.	<b>SERVICE FEE for PURCHASING AND ADMINISTRATING NATURAL GAS FUTURES CONTRACTS.</b>	67,000 GALLONS	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
<b>TOTAL ANNUAL COST</b> (Lines 1 -3 in Column D)					\$1,454,580.00				\$1,428,300.00	
<b>3 YEAR TOTAL COST</b> (Lines 1 - 3 in Column E)					\$4,363,740.00				\$4,284,900.00	

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	CLEAN ENERGY dba CALIFORNIA CLEAN ENERGY, INC. NEWPORT BEACH, CA	STABILIS ENERGY SERVICES, LLC BEAUMONT, TX
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SLELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
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NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	0% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS 0 NET - 30 DAYS
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	1	1
Within ___ hours or overnight after receipt of	24	24

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.

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			WINDSTAR LPG INC. EL PASO, TX							
LIQUEFIED NATURAL GAS (LNG) FOB EL PASO, TX										
ITEM NO.	DESCRIPTION	EST MONTHLY QTY (A)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C)	ANNUAL TOTAL (D)	3 YR TOTAL COST (E)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C)	ANNUAL TOTAL (D)	3 YR TOTAL COST (E)
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2.	SUPPLIERS FEE Mark-Up (positive) or Discount (negative) [Max 4 Decimal Places]	150,000 GALLONS	+ \$0.58	+ \$87,000.00	+ \$1,044,000.00	+ \$3,132,000.00				
3.	SERVICE FEE for PURCHASING AND ADMINISTRATING NATURAL GAS FUTURES CONTRACTS.	67,000 GALLONS	NO BID	NO BID	NO BID	NO BID				
TOTAL ANNUAL COST (Lines 1 -3 in Column D)					\$1,455,300.00					
3 YEAR TOTAL COST (Lines 1 - 3 in Column E)					\$4,365,900.00					

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<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SLELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:	1	
Within ___ consecutive calendar days		
Within ___ hours or overnight after receipt of	24	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		
BIDS SOLICITED: 12 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 5 LOCAL BIDS RECEIVED: 1 NO BID: 0		

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